



# CAPABILITY STATEMENT

www.prodigyr.com

## OVERVIEW

Prodigy is a talent acquisition firm that recruits exclusively in the technical space. We take a consultative approach to helping our clients acquire exceptional talent for contract, contract-to-hire, and full-time roles. We recruit on an individual placement basis and we can also staff entire project teams.

Companies and their technical leadership turn to us for:

- Exceptional hires that have both the technical skill and mindset to excel within their organization.
- Contractors with niche expertise to efficiently complete projects and round out their teams.
- Flexible hiring strategies to optimize their workforce during periods of change.
- Advanced screening capabilities that alleviate the burden of interviewing poorly vetted candidates.
- Innovative search strategies that tap into new talent pools and uncover passive candidates.
- An approach that puts greater emphasis on long term partnerships than simply making placements.

## SKILLS WE RECRUIT

UI / UX	Big Data
Data Science	Networking
InfoSec	IT Operations
PMO	Mobile Dev
Cloud Computing	QA / Test
SW Eng	Salesforce
DevOps	Agile
BI / Analytics	Health IT
Systems Integration	AI/ML

## INDUSTRIES WE SERVE

- |   |                                     |
|---|-------------------------------------|
| <u>High Tech</u>                        | <u>Healthcare</u>                   |
| <u>SaaS</u>                             | <u>Education</u>                    |
| <u>Insurance</u>                        | <u>Travel &amp; Hospitality</u>     |
| <u>Government</u>                       | <u>Nonprofit</u>                    |
| <u>eCommerce</u>                        | <u>Logistics</u>                    |
| <u>Consulting</u>                       | <u>Manufacturing</u>                |
| <u>Telecom</u>                          | <u>Energy &amp; Resources</u>       |
| <u>Banking &amp; Financial Services</u> | <u>Business Process Outsourcing</u> |

## SERVICE BENEFITS

Our recruiting approach is agile, on-demand, and crafted to meet your needs. When you engage us, you can expect the following advantages:

- Elite talent – the first time, every time.
- Depth and breadth of expertise which transcends geography, culture, and technology.
- Turn-key contributors ready to deliver value on your highest priority initiatives.
- Diversified and tailorable services – an approach that adjusts with and for you.
- Statistically-controlled and market-adjusted rates with buy-out scenarios that put your needs FIRST.
- Performance guarantees – both FTEs and contractors.

## APPROACH

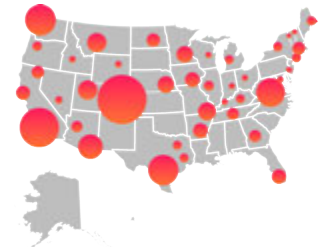
Clients often say our approach feels more consultative and refreshing when compared to their previous experience working with staffing firms – they say we make hiring easier on their teams and the consistency in the quality of our delivery is something they find sets us apart from the typical staffing firm.

While there's a lot that goes into that, for the most part, it's pretty simple – we continually push the needle for our clients in a positive direction when it comes to 4 key hiring metrics.

- Increasing the consistency of quality hires.
- Reducing the number of interviews it takes to make a hire.
- Decreasing the number of days it takes to fill a job.
- Providing optimal coverage for all technical job openings released to us.

## FOOTPRINT

Prodigy partners with clients ranging from startups to Fortune 500 companies, operating in variety of technical fields and industries. We have continued to expand our footprint serving clients and candidates in many locations throughout the country.



## DIFFERENTIATORS

- Recruiting specialization in IT.
- Exceptional track record of performance recruiting in the healthcare industry.
- Dedication, competence, and professionalism of our people.
- Consistent quality of our placements.
- Speed of our delivery.
- Flexibility of our services.
- A refreshing approach.

## PAST PERFORMANCE



**Description:** Over 162 technical placements since 2015 for Healthcare IT federal consulting firm serving Military Veteran Health (MVH), 1095A, ER&R, and CMS.

**Skill Sets:** Data Science/BI | Machine Learning | AWS | SW Development | UX/UI | QA | Agile Framework | Project Management | Healthshare | MUMPS | VistA | MMIS | IV&V

**Client Reference:** Ben Grafton | VP of Cloud Engineering | Ben.Grafton@cognosante.com | www.cognosante.com



**Description:** 20 plus placements since 2019 for public sector consulting firm based in VA serving Defense, Public Health, National Security, Financial Services, State & Local Gov, and Energy, Sustainability, and Infrastructure.

**Skill Sets:** AI, Big Data, Software Engineering, UX, InfoSec, and IT Strategy Consulting

**Client Reference:** Jessica Rusk | Talent Acquisition Operations Leader | jrusk@guidehouse.com | www.guidehouse.com